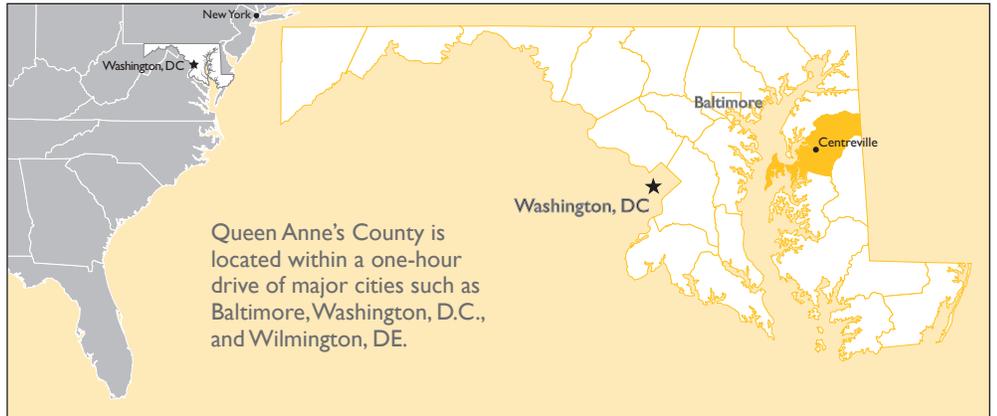


# Brief Economic Facts

## QUEEN ANNE'S COUNTY, MARYLAND

Recognized as the “Gateway to Maryland’s Eastern Shore,” Queen Anne’s County is widely known for the US Route 50/301 corridor and as a prime, affordable location within an hour drive to major Mid-Atlantic cities. The county provides the east landing for the W. P. Lane, Jr. Memorial Bridge, a 4.5 mile double span connecting Maryland’s western shore with the Delmarva Peninsula. The majority of the county population and its commercial and industrial base are located on Kent Island, which serves as a land bridge between the Chesapeake Bay and the Kent Narrows, a navigable channel connecting the Chester River with the Bay. Centreville, the county seat, is pivotal as a commercial center between the rural, agricultural economy of the north and the developed commercial area to the south.

Queen Anne’s County is home to 1,400 businesses and a labor force of 27,000 with easy access to government facilities, federal



### LOCATION

Driving distance from Centreville:	Miles	Kilometers
Atlanta, Georgia	676	1,088
Baltimore, Maryland	48	78
Boston, Massachusetts	389	626
Chicago, Illinois	731	1,176
New York, New York	178	287
Philadelphia, Pennsylvania	90	144
Pittsburgh, Pennsylvania	268	431
Richmond, Virginia	157	253
Washington, DC	60	97

### CLIMATE AND GEOGRAPHY<sup>1</sup>

Yearly Precipitation (inches)	44.1
Yearly Snowfall (inches)	16.4
Summer Temperature (°F)	75.5
Winter Temperature (°F)	36.0
Days Below Freezing	77.5
Land Area (square miles)	371.9
Water Area (square miles)	29.2
Shoreline (miles)	414
Elevation (feet)	sea level to 87

### POPULATION<sup>2,3</sup>

	Queen Anne's County Households	Queen Anne's County Population	Baltimore Metro*	Maryland
2000	15,315	40,563	2,552,994	5,296,486
2010	18,016	47,798	2,710,489	5,773,552
2020**	19,598	50,750	2,851,100	6,141,900

\*Baltimore City, Anne Arundel, Baltimore, Carroll, Harford, Howard and Queen Anne's counties

\*\*Projections

Selected places population (2010): Stevensville 6,803; Centreville 4,285; Chester 4,167; Grasonville 3,425; Kingstown 1,733

### POPULATION DISTRIBUTION<sup>2,3</sup> (2016)

Age	Number	Percent
Under 5	2,405	4.9
5 - 19	9,255	18.9
20 - 44	12,953	26.5
45 - 64	15,402	31.5
65 and over	8,914	18.2
Total	48,929	100.0
Median age		44.8 years

# Brief Economic Facts QUEEN ANNE'S COUNTY, MARYLAND

## LABOR AVAILABILITY<sup>3,4,5</sup> (BY PLACE OF RESIDENCE)

	County	Labor Mkt. Area*
Civilian Labor Force (2016 avg.)		
Total civilian labor force	26,788	367,761
Employment	25,780	353,969
Unemployment	1,008	13,792
Unemployment rate	3.8%	3.8%

Residents commuting outside the county to work (2012-2016)	Number	Percent
	14,810	59.1%

Employment in selected occupations (2012-2016)		
Management, business, science and arts	10,593	41.4%
Service	3,829	15.0%
Sales and office	6,422	25.1%
Production, transp. and material moving	2,332	9.1%

\* Queen Anne's, Anne Arundel, Caroline and Talbot counties

## MAJOR EMPLOYERS<sup>6,7</sup> (2017)

Employer	Product/Service	Employment
Chesapeake College	Higher education	455
Paul Reed Smith Guitars	HQ / custom guitars	250
Federal Resources Supply	HQ / first resp. hazard kits	245
S.E.W. Friel*	Canned food processing	200
Tidewater Direct	Commercial printing	145
AZZ / Power Electronics	Industrial control panels	135
Genesis HealthCare / Corsica Hills Center	Nursing care	135
Clinton Nurseries of Md.	Flowers and nursery stock	130
REEB Millwork	Doors and windows	130
Fisherman's Inn*	Restaurant	110
Chesterwye Center	Services for the disabled	100
Harris Seafood Company*	Restaurant	100
Under Armour	Athletic apparel retail	100
GROCO	Marine pump fabricator	90
Narrows Restaurant*	Restaurant	85
Annie's Paramount Steak & Seafood House*	Restaurant	80
Queenstown Bank of Md.	Banking services	80
Bayside Physical Therapy	Health care	75
Crossroads Community	Mental health services	75
Wye River Conference Center	Meeting facility	70
Zodiac of North America	Emergency response boats	65
Miltec	UV lighting	60
NRL & Associates	Machine tools	60

Excludes post offices, state and local governments, national retail and national foodservice; includes higher education

\*Includes seasonal workers

## EMPLOYMENT<sup>4</sup> (2016, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	15	91	0.6	\$994
State government	8	227	1.5	848
Local government	32	2,296	15.5	888
Private sector	1,415	12,174	82.3	685
Natural resources and mining	28	326	2.2	680
Construction	244	1,001	6.8	902
Manufacturing	55	1,041	7.0	921
Trade, transportation and utilities	351	3,739	25.3	663
Information	7	13	0.1	2,583
Financial activities	102	359	2.4	1,028
Professional and business services	251	1,164	7.9	990
Education and health services	108	1,049	7.8	746
Leisure and hospitality	131	2,749	18.6	371
Other services	138	633	4.3	551
<b>Total</b>	<b>1,470</b>	<b>14,788</b>	<b>100.0</b>	<b>721</b>

Includes civilian employment only

## HOURLY WAGE RATES<sup>4</sup> (2016)

Selected Occupations	Median	Entry	Experienced
Accountants	\$29.77	\$18.91	\$38.46
Bookkeeping/accounting clerks	18.35	13.11	22.60
Computer systems analysts	39.98	28.98	51.58
Computer user support specialists	21.27	14.64	23.65
Customer service representatives	11.96	9.14	15.07
Electrical engineers	33.65	26.83	42.01
Freight, stock and material movers, hand	12.73	10.02	16.09
Industrial truck operators	18.10	14.34	21.15
Inspectors, testers, sorters	11.80	10.31	16.54
Machinists	18.90	13.47	24.32
Maintenance and repair workers, general	17.21	11.74	21.18
Network administrators	34.96	20.12	54.75
Packaging/filling machine operators	13.86	10.50	15.35
Packers and packagers, hand	10.18	9.07	11.53
Secretaries	17.11	11.74	19.86
Shipping/receiving clerks	16.43	11.95	18.11
Team assemblers	11.10	9.42	14.16

Wages are an estimate of what workers might expect to receive on the Upper Eastern Shore (Caroline, Dorchester, Kent, Queen Anne's and Talbot counties) and may vary by industry, employer and locality

# Brief Economic Facts QUEEN ANNE'S COUNTY, MARYLAND

## SCHOOLS AND COLLEGES<sup>3,8</sup>

### Educational Attainment - age 25 & over (2012-2016)

High school graduate or higher	91.6%
Bachelor's degree or higher	35.0%

### Public Schools

Number: 8 elementary; 4 middle/combined; 2 high
Enrollment: 7,778 (Sept. 2017)
Cost per pupil: \$12,457 (2014-2015)
Students per teacher: 14.7 (Oct. 2016)
High school career / tech enrollment: 1,334 (2017)
High school graduates: 529 (July 2016)

### Nonpublic Schools

Number: 9 (Sept. 2016)
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Higher Education	Enrollment ('17)	Degrees ('16)
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### 2-year institution

Chesapeake College	2,217	237
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The Eastern Shore Higher Education Center based at Chesapeake College offers baccalaureate and graduate degrees from four-year institutions including the Univ. of Maryland Eastern Shore, Salisbury Univ., Stevenson Univ., Notre Dame of Maryland Univ., and LaSalle Univ.

Washington College, a liberal arts college offering BA and MA programs, is located in Chestertown in neighboring Kent County, MD.

## TAX RATES<sup>9</sup>

	Queen Anne's Co.	Maryland
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Corporate Income Tax (2018)	none	8.25%
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Base – federal taxable income

Personal Income Tax (2018)	3.20%	2.0%-5.75%*
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Base – federal adjusted gross income

\*Graduated rate peaking at 5.75% on taxable income over \$300,000

Sales & Use Tax (2018)	none	6.0%
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Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale

Real Property Tax (FY 18)	\$0.8471	\$0.112
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Effective rate per \$100 of assessed value

In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area, a municipal rate will also apply

Business Personal Property Tax (FY 18)	none	none
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No county personal property tax on ordinary business property \$2.1178/\$100 applicable to utility operating property only  
In an incorporated area, a municipal rate may apply; municipal exemptions may be available

### Major Tax Credits Available

Enterprise Zone, Job Creation, More Jobs for Marylanders, R&D, Biotechnology and Cybersecurity Investment, Commercial Property, Arts & Entertainment District

## INCOME<sup>3</sup> (2012-2016)

Distribution	Percent Households		
	Queen Anne's Co.	Maryland	U.S.
Under \$25,000	9.8	14.9	22.3
\$25,000 - \$49,999	17.3	17.6	23.1
\$50,000 - \$74,999	17.2	16.9	17.8
\$75,000 - \$99,999	12.0	13.3	12.2
\$100,000 - \$149,999	24.8	18.4	13.5
\$150,000 - \$199,999	9.2	9.2	5.4
\$200,000 and over	9.6	9.7	5.7
Median household	\$85,891	\$76,067	\$55,322
Average household	\$105,339	\$100,071	\$77,866
Per capita	\$39,593	\$37,756	\$29,829
Total income (millions)	\$1,873	\$217,904	\$9,166,046

## HOUSING<sup>2,3,10</sup>

Occupied Units (2012-2016)	17,785 (80.9% owner occupied)
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Housing Transactions	Units	Median Selling Price
All arms-length transactions (2016)	689	\$335,000
All multiple-listed properties (2017)*	938	\$315,808

\*Excludes auctions and FSBO

## BUSINESS AND INDUSTRIAL PROPERTY<sup>6</sup>

Strategically located for access to the Mid-Atlantic market, the county offers well planned business parks with build-to-suit lots and flex space. The Chesapeake Bay Business Park, Matapeake Business Park and Thompson Creek Professional Park are located in the Enterprise Zone and attract a mix of manufacturing, flex, warehouse and office space. The Centreville Business Park provides for 80 acres of development for build-to-suit projects, as well as ready-to-occupy space for lease or sale. Retail/commercial land is available along the heavily travelled U.S. Rt. 50/301 corridor and north. This area features high-traffic-count retail space and prime office space. Several major mixed-use projects are planned for the Narrows.

The county can incentivize qualified projects of substantial investment and/or job creation within Priority Funding Areas by partnering with the state to leverage local resources: Job Creation and R&D Tax Credits, Enterprise Zone, Foreign-Trade Zone, conditional loan program and a revolving loan portfolio. Centreville's Main Street and Stevensville's A&E District attract entrepreneurial investment.

Market Profile Data (2017)	Low	High	Average
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### Land – cost per acre

Industrial	\$75,000	\$300,000	\$225,000
Office/Retail	\$125,000	\$465,000	\$325,000

### Rental Rates – per square foot

Warehouse / Industrial	\$5.00	\$9.00	\$7.00
Flex / R&D / Technology	\$6.00	\$19.00	\$9.00
Class A Office	\$14.00	\$22.00	\$19.00

# Brief Economic Facts // QUEEN ANNE'S COUNTY, MARYLAND

## TRANSPORTATION

**Highways:** MD Bay Bridge Corridor U.S. 50/301, Blue Star Memorial Highway U.S. 301, MD 404, MD 8, MD 18

**Rail:** Maryland & Delaware Railroad Company operates track on which Norfolk Southern provides freight service from Centreville to points north

**Truck:** Private trucking companies serve the county; overnight and/or parcel delivery service is provided by four carriers

**Water:** Convenient access to Port of Baltimore, 50' channel, with seven public terminals including the Intermodal Container Transfer Facility, and to the Ports of Philadelphia, Norfolk, and Wilmington; Kent Narrows is a navigable channel with drawbridge; public and private marinas are located on the Chesapeake Bay, Chester, Corsica and Wye Rivers to provide for recreational boating, sailing and sport fishing

**Air:** Served by Baltimore/Washington International Thurgood Marshall (BWI), Ronald Reagan Washington National, Washington Dulles International, and Philadelphia International Airports; Bay Bridge Airport, Stevensville, offers charter service and has a lighted runway (2900'), instrument approaches, 24-hour fueling, and Jet A on call; rental vehicles available on site

## RECREATION AND CULTURE

**Parks and Recreation:** Dominated by water, the county maintains 20 public landings and 32 public parks totaling 2,942 acres with award-winning nature parks and walking trails located throughout the county; Wye Island Wildlife Refuge Center, Chesapeake Bay Environmental Center, Ferry Point Park and Tuckahoe State Park are wildlife areas set aside with trails, hiking, fishing and water-related activities; Matapeake Public Beach and Clubhouse situated on the Chesapeake Bay is maintained and operated by the county; sports facilities are located at Centreville, Church Hill Park, Grasonville Park, Sudlersville Park and White Marsh; 4H Park is maintained privately; Pintail Point offers skeet and trap shooting

**Golf:** Private golf courses include Queenstown and Wye; Blue Heron Golf Course is owned and maintained by the county

**Cultural:** The arts are supported by the Kent Island Federation of Arts, Queen Anne's County Arts Council, Church Hill Theatre, and Chesapeake College which sponsor annual art shows, artisan festivals, and concerts; the Chesapeake Heritage and Visitor Center, located on Piney Narrows Road in Chester, offers revolving exhibits and access to Ferry Point Park

**Arts & Entertainment District:** Historic Stevensville promotes events and highlights tours of period architecture now occupied with shops and restaurants

**Shopping:** Premium Outlet Mall, antique and specialty stores, and fine dining opportunities

**Events:** Kent Island Days, Centreville Drink Fest, 4th of July at the Narrows, Queen Anne's County Fair, Taste of the Narrows, and holiday house tours

## UTILITIES

**Electricity:** Delmarva Power, a subsidiary of Pepco, and Choptank Electric; customers of investor-owned utilities and major cooperatives may choose their electric supplier

**Water:** Public water is supplied by the county in Chester, Grasonville and Stevensville, and by the municipalities of Centreville, Church Hill, Millington, Queenstown and Sudlersville

**Sewer:** Public sewer is county provided in Chester, Grasonville and Stevensville, and by the municipalities of Centreville, Church Hill, Millington, Queenstown, and Sudlersville; infrastructure is planned for Barclay

**Telecommunications:** Comcast provides local cable television service; high-speed internet service providers include Atlantic Broadband, Bay Broadband, Maryland Broadband and Verizon; main fiber optic line extends from Bay Bridge along Route 50 then north along MD 213; 4G service is available depending upon provider

## GOVERNMENT<sup>11</sup>

**County Seat:** Centreville

**Government:** Five commissioners elected for four-year terms; code home rule government allows for broad local legislative authority

Stephen K. Wilson, President, Board of County Commissioners  
410.758.4098

Gregg Todd, County Administrator 410.758.4098

**Website:** [www.qac.org](http://www.qac.org)

**County Bond Rating:** Aa2 (Moody's); AAA (Fitch)

**Queen Anne's County Department of Economic and Tourism Development**

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### Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Queen Anne's County Department of Economic Development and Tourism
- 7 Maryland Department of Commerce
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives; Maryland Association of Counties